

THE 2009 accountingtoday TOP 100 FIRMS

THE TOP TAX FIRMS

Just as companies will always need their books kept and audited, everyone has to file a tax return, even in the toughest of times, so it's no surprise that the top tax firms managed to squeeze growth out of 2008. Overall, tax grew slightly as a percentage of total revenue for the Top 100 Firms — and with all the tax changes being mulled over in Washington, it may make up an even larger percentage next year, as taxpayers look for expert help and firms explore new markets, following the lead of the likes of Liberty Tax Service, which pushed further into the Hispanic market with a new educational effort in 2008.

Firm	Headquarters	Chief executive	Rev. from tax (\$mn)	% from tax	Total revenue	% chg.	Offices	Total staff
H&R Block ^{1P}	Kansas City, Mo.	Russ Smyth	\$2,859.41	68	\$4,205.02	8.20	13,000+	NA
Ernst & Young [†]	New York	James Turley	2,469.63	30	\$8,232.10	8.88	90	25,050
Deloitte & Touche ^{§2}	New York	Barry Salzberg	2,415.60	22	10,980.00	11.47	105	44,929
PricewaterhouseCoopers	New York	Dennis Nally	2,273.49	30	7,578.30	1.53	74	30,917
KPMG [§]	New York	Timothy Flynn	1,419.75	25	5,679.00	6.01	89	23,914
RSM/McGladrey & Pullen	Bloomington, Minn.	S. Tait/D. Scudder	499.00	34	1,467.64	9.24	100	7,776
Grant Thornton	Chicago	Edward Nusbaum	314.69	26	1,210.34	6.46	51	5,840
Jackson Hewitt Tax Services ^{fP}	Parsippany, N.J.	Michael Yerington	278.50	100	278.50	-5.01	6,763	NA
Liberty Tax Service ^f	Virginia Beach, Va.	John Hewitt	201.84	100	201.84	24.72	2,673	492
BDO Seidman	Chicago	Jack Weisbaum	151.57	23	\$659.00	11.88	37	3,020
CBIZ/Mayer Hoffman McCann [†]	Cleveland	D. Sibits/B. Hancock	147.36	27	\$545.78	9.00	177	5,244
BKD	Springfield, Mo.	Neal Spencer	114.56	32	\$358.00	11.18	27	1,926
WTAS	San Francisco	Mark Vorsatz	111.58	100	111.58	5.42	14	512
Moss Adams	Seattle	Rick Anderson	110.88	33	\$336.00	5.99	18	1,988
Crowe Horwath	Oak Brook Terrace, Ill.	Charles Allen	108.46	22	\$493.00	7.88	23	2,293
UHY Advisors Inc.*	Chicago	R. Stein/A. Frabotta	105.20	44	\$239.10	-13.78	20	1,248

Notes: P Figures compiled from public company reports. f Franchise. Figures may not include franchise operations.

* Firm estimate † Accounting Today estimate NC No change NA Not available/applicable § Gross revenue

1 Total revenue includes revenue from RSM McGladrey. 2 For full fee split information, see notes on page 17.

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